



ODISHA GRAMYA BANK

Information Technology Department
Head Office, Gandamunda, P.O.-Khandagiri, Bhubaneswar

RFP Ref. No OGB/RFP/ITD/NETWORK/003/2021-22 dated 18th May 2021, Amendment_1 Date: 01-06-2021

AMENDMENT_1: (Re-Tender) REQUEST FOR PROPOSAL (RFP) FOR PROCUREMENT OF 430 UNITS OF ROUTERS FOR BRANCHES IN PHASED MANNER

All bidders are hereby informed that based on the discussion in the Pre-bid meeting held at Head Office of Odisha Gramya Bank, on date 24th May 2021, the response to queries submitted by all bidders are in Table# 2 and necessary amendments to RFP are provided in Table#1.

Table#1: Amendment_1

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Amendment
1	8.8 Delivery timeline	21	8.8	All router should be delivered at designated address within 8 weeks of release of Purchase Order	All router should be delivered at designated address within 10 weeks of release of Purchase Order
2	3.2 Technical Specification:.,	10	Performance requirements, Point 9	The Device should have a minimum routing performance of 250 Kbps for 64byte packet size	The Device should have a minimum routing performance of 250 Kpps for 64byte packet size
3	3.2 Technical Specification:.,	10	B. Hardware and interface requirements, Point 4	Device should have at least 6 x 10/100/1000 Gigabit Ethernet Ports, supporting both LAN and WAN protocols and should be individually configurable as WAN Port with single line of CLI command.	Device should have at least 6 x 10/100/1000 Gigabit Ethernet Ports, supporting LAN or WAN protocols and LAN Ports should be individually configurable as WAN Port with single line of CLI command.
4	Annexure I – Technical Specification	40	B-Hardware and interface	Device should have at least 6 x 10/100/1000 Gigabit Ethernet Ports, supporting both LAN and WAN	Device should have at least 6 x 10/100/1000 Gigabit Ethernet Ports, supporting LAN or WAN protocols and

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Amendment
	Compliance (To be filled online)		requirements: Point#4	protocols and should be individually configurable as WAN Port with single line of CLI command.	LAN Ports should be individually configurable as WAN Port with single line of CLI command.
5	3.2 Technical Specification;	10	B. Hardware and interface requirements, Point 8	The router should have console port - both RJ45 and USB options.	The router should have RJ45 console port.
6	Annexure I – Technical Specification Compliance (To be filled online)	40	B-Hardware and interface requirements: Point#4	The router should have console port - both RJ45 and USB options.	The router should have RJ45 console port.
7	4.1 Eligibility Criteria	13	Eligibility criteria, Point# 8	The Bidder should have following four accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001	The Bidder should have following accreditation/ certification which should be valid as on submission date of this RFP A) ISO 9000 / 9001
8	4.1 Eligibility Criteria	13	Eligibility criteria, Point# 9	The OEM should have following four accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001 B) ISO 20000 C) ISO 27001	The OEM should have following three accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001 B) ISO 20000 C) ISO 27001
9	Section-4 (4.1)-Eligibility Criteria	13	Eligibility criteria, Point# 7	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Bidder should have supplied at least 100 units of router(s) of same OEM / Similar OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.
10	Technical Term & Specification	10	General requirements, Point# 1	The device should have fixed of modular architecture without any moving parts inside so that very high (minimum 30 years) MTBF (mean time between failure) is achieved.	The device should have fixed of modular and multicore architecture without any moving parts inside so that very high (minimum 30 years) MTBF (mean time between failure) is achieved.
11	Annexure I – Technical Specification Compliance (To be filled online)	40	General requirements, Point# 1	The device should have fixed of modular architecture without any moving parts inside so that very high (minimum 30 years) MTBF (mean time between failure) is achieved.	The device should have fixed of modular and multicore architecture without any moving parts inside so that very high (minimum 30 years) MTBF (mean time between failure) is achieved.

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12	Technical Term & Specification	10	General requirements, Point# 2	Minimal performance degradation (should be documented in the product datasheet) when running advanced services such as stateful firewall, NAT, and IPSec and these features should be enabled from day-1.	Performance should not degrade when running advanced services such as stateful firewall, NAT, and IPSec and these features should be enabled from day-1.
13	Annexure I – Technical Specification Compliance (To be filled online)	40	General requirements, Point# 2	Minimal performance degradation (should be documented in the product datasheet) when running advanced services such as stateful firewall, NAT, and IPSec and these features should be enabled from day-1.	Performance should not degrade when running advanced services such as stateful firewall, NAT, and IPSec and these features should be enabled from day-1.
14	3.2 Technical Specification:;	11	Warranty & Other, Point# 47	Router should have operating environment temperature between 4 degree Centigrade and 45 degree centigrade at Branches. As per data sheet of Router Max Environment Temperature should be 45 degree centigrade or more.	Router should have operating environment temperature between 4 degree Centigrade and 40 degree centigrade at Branches. As per data sheet of Router Max Environment Temperature should be 40 degree centigrade or more.
15	Annexure I – Technical Specification Compliance (To be filled online)	41	Warranty & Other, Point# 47	Router should have operating environment temperature between 4 degree Centigrade and 45 degree centigrade at Branches. As per data sheet of Router Max Environment Temperature should be 45 degree centigrade or more.	Router should have operating environment temperature between 4 degree Centigrade and 40 degree centigrade at Branches. As per data sheet of Router Max Environment Temperature should be 40 degree centigrade or more.

Table#2: Clarification on queries of bidders

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Clarification Sought	Bank's Remark
1	3.2 Technical Specification:	10	B.Hardware and interface requirements, Point 4	Device should have at least 6 x 10/100/1000 Gigabit Ethernet Ports, supporting both LAN and WAN protocols and should be individually configurable as WAN Port with single line of CLI command.	Device should have at least 5 x 10/100/1000 Gigabit Ethernet Ports, supporting LAN or WAN protocols and LAN Ports should be individually configurable as WAN Port with single line of CLI command along with 1xV.35 and 1xSFP port from day-1. The router should have minimum two Interface module (LAN/WAN) slots for future upgradation"	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 3
2	3.2 Technical Specification:	10	B.Hardware and interface requirements, Point 8	The router should have console port - both RJ45 and USB options.	The router should have console port - RJ45 or USB option	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 5
3	3.2 Technical Specification:	10	C. Performance requirements, Point 9	The Device should have a minimum routing performance of 250 Kbps for 64byte packet size	The Device should have a minimum routing performance of 250 Kpps for 64byte packet size	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 2
4	Section 8 - Terms and Conditions	21	8.8 Delivery Timeline	All router should be delivered at designated address within 8 weeks of release of Purchase Order	All router should be delivered at designated address within 16 weeks of release of Purchase Order	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 1
5	Checklist	2	2	2. Earnest Money Deposit (EMD) in form of Bank Guarantee (BG) amounting to ₹2,00,000/- (Rupee Two Lakhs only). The scanned copy of Bank Guarantee to be uploaded in e-Procurement portal and the hard copy of the BG must reach at Head Office of OGB before last date of submission of bid.	Please refer paragraph 4 of the Office Memorandum (No. F.9/4/2020-PPD) dated 12th November 2020 from Procurement Policy Division, Department of Expenditure, Ministry of Finance, Govt. of India on the subject of "Bid Security / Earnest Money Deposit". We would request OGB to accept "Bid Security Declaration" in lieu of EMD. Kindly confirm the acceptance of our request.	No Change to the RFP clause. Clarified in Pre-bid meeting
6	8.4 Performance Bank Guarantee	21	8.4	The Successful bidder shall, within 30 days of receipt of Purchase Order, submit a Performance Bank Guarantee (PBG) equal to 10% of total value of the Purchase order (exclusive of taxes), valid for 3 years, with a claim period of 3 (Three) months from the date of expiry of the validity period of the Bank Guarantee (BG), as per statutory provisions in force. In case the successful bidder does not submit the PBG, OGB shall withhold an amount equal to 10% of the invoice value from the payments due to the bidder. Format for Performance Bank Guarantee provided in "Annexure B".	Please refer paragraph 3 of the Office Memorandum (No. F.9/4/2020-PPD) dated 12th November 2020 from Procurement Policy Division, Department of Expenditure, Ministry of Finance, Govt. of India on the subject "Performance Security". In view of the above mentioned guideline we would request OGB to amend the requirement for the successful bidder to furnish an unconditional performance bank guarantee for 3% of the total project cost for 5 years and valid for 5 year and 6 months including claim period of 6 (six) months, validity starting from its date of issuance. Kindly confirm the acceptance of our request.	No Change to the RFP clause. Clarified in Pre-bid meeting

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Clarification Sought	Bank's Remark
7	Section 4 - Eligibility Criteria	11 to 13	4.1	<p>4.1 Eligibility Criteria</p> <p>NOTE: 1. In case of business transfer where Bidder has acquired a Business from an entity ("Seller"), work experience credentials of the Seller in relation to the acquired Business may be considered. 2. Bidders need to ensure compliance with all the eligibility criteria points. 3. In case of corporate acquisition, split of a company, certificate of incorporation, financial statements, credentials prior to such restructuring could be furnished</p>	<p>Sify Technologies Limited [STL] has a diverse portfolio of IT & ITeS solutions. Recently, the Board of Directors of Sify Technologies Limited has approved the transfer of "Digital Business Undertaking" to Sify Digital Services Limited [SDSL] (a wholly owned subsidiary of STL). The solution required to address this particular RFP of OGB comes under this new entity SDSL. In view of the above development and the first 3 points mentioned under "NOTE" on page 13 of RFP we understand that OGB would allow the Eligibility Criteria and other relevant RFP clauses to be complied by the Bidder directly or through its Parent Company or fellow subsidiaries.</p> <p>Please confirm our understanding.</p>	No Change to the RFP clause. Clarified in Pre-bid meeting
8	Section 8 - Terms and Conditions	21	8.5	<p>8.5 Warrantee / Guarantee Bidder should provide comprehensive replacement warrantee for each routers from date of delivery of the same at Head Office of Odisha Gramya Bank with back-to-back support from OEM. The warrantee should be for a period of 3 years from date of delivery of each routers.</p>	<p>As per the prevalent industry standard practice we would request OGB to amend the clause as suggested below: Bidder should provide comprehensive replacement warrantee for each routers from date of delivery of the same at Head Office of Odisha Gramya Bank with back-to-back support from OEM. The warrantee should be for a period of 3 years from date of PO of each router.</p> <p>Please confirm the acceptance of our request.</p>	No Change to the RFP clause.
10	Section 8 - Terms and Conditions	22	8.9	<p>8.9 Service Level Agreement (SLA): All service and warrantee call to be resolved either by replacement of router or by repair of router by OEM authorized service center within 3 weeks of date of issue of service request either by email or at portal.</p>	<p>We would request OGB to kindly amend the SLA as suggested below to be in sync with the industry standard practice for similar requirement and also in consideration of the various COVID-19 related challenges & restrictions which we understand would continue in someway or other till 2023: All service and warrantee call to be resolved either by replacement of router or by repair of router by OEM authorized service center within 6 weeks of date of issue of service request either by email or at portal.</p> <p>Please confirm the acceptance of our request.</p>	No Change to the RFP clause. Clarified in Pre-bid meeting

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11	Section 4 - Eligibility Criteria	13	4.1 Eligibility Criteria	8. The Bidder should have following four accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001	We understand the term 'four' is a typographical error. So we would request OGB to kindly correct the clause as suggested below: The Bidder should have ISO 9000 / 9001 accreditations / certifications which should be valid as on submission date of this RFP.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 7
12	Section 4 - Eligibility Criteria	13	4.1 Eligibility Criteria	9. The OEM should have following four accreditations / certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001 B) ISO 20000 C) ISO 27001	We understand the term 'four' is a typographical error. So we would request OGB to kindly correct the clause as suggested below: The OEM should have following three accreditations / certifications which should be valid as on submission date of this RFP: A) ISO 9000 / 9001 B) ISO 20000 C) ISO 27001	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 8
13	Section 1 - Bid Schedule and Address	8	Section 1 - Bid Schedule and Address	6. Last Date and Time for submission of bids along with supporting documents both by e-Procurement portal and physical copy	In the prevalent COVID-19 situation it would be difficult for arranging the physical submission of the tender response. This is also not advisable in the current situation. As we understand, even accepting and handling documents received from outside is also a potentially high risk activity for the OGB team. In view of the above justification, we would request OGB to kindly remove the additional requirement of submission of the physical copy of the RFP response and limit the submission to e-Procurement portal only. Please confirm the kind acceptance of our request.	No Change to the RFP clause.

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14	Section 1 - Bid Schedule and Address	8	Section 1 - Bid Schedule and Address	4. Pre Bid Meeting: 24th May 2021, 15:00 hours	<p>As we understand OGB wants to convene the pre-bid meeting with the physical presence of participants which in the In the prevalent COVID-19 situation is not advisable and would be difficult for bidders to participate. As per the various guidelines issued by Govt. and Medical fraternity almost every organization is functioning in 'virtual' mode with almost complete restriction on physical travel & meetings. As we understand, even convening physical meetings is also a potentially high risk activity for the OGB Team.</p> <p>In view of the above we would request OGB to kindly convene the pre-bid meeting on a virtual platform for wider and easy participation from the industry.</p> <p>Kindly accept our request and mail us the login credentials for the virtual pre-bid meeting.</p>	No Change to the RFP clause.
15	Section-4 (4.1)- Eligibility Criteria	13	4.1 - (ponit no.-7)	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Requesting to consider 100 number of Routers of Any OEM in last 3 financial years.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 9
16	Section 4 - Eligibility Criteria	13	7	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Request you to change the clause as : Bidder should have supplied or maintained at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 9
17	Preparation of Bid : EMD	15	5.5	The Bidder is required to deposit ₹2,00,000/- (Rupees Two Lakhs only) in the form of Bank Guarantee issued by a scheduled commercial bank valid for 6 months, with a claim period of 3 months after the expiry of validity of the Bank Guarantee as per the statutory provisions in this regard, as per format in Annexure B.	Request you to accept accept Bid security declaration instaed of EMD as per Government notification	No Change to the RFP clause. Clarified in Pre-bid meeting
18	Performance Bank Guarantee	21	8.4	The Successful bidder shall, within 30 days of receipt of Purchase Order(s), submit a Performance Bank Guarantee (PBG) equal to 10% of value of respective Purchase Order(s)	Request you to change it to 3% of PO value as per Government notification	No Change to the RFP clause. Clarified in Pre-bid meeting

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19	Technical Term & Specification	10	1	The device should have fixed of modular architecture without any moving parts inside so that very high (minimum 30 years) MTBF (mean time between failure) is achieved.	Request to rephrase as multicore architecture makes the device powerful and provides capability to handle various features like NAT, VPN, QOS, Traffic Optimisation etc. in a seamless manner. All the leading OEMs have products like that and hence we strongly recomd to rephrase the clause which will eventually benefit the customer	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 10
20	Technical Term & Specification	10	5	The Router should have minimum 1 GB RAM	Request to rephrase as the sufficient RAM power is needed to run various applications and services in a seamless manner. We strongly feel that the RAM being asked in the RFP is on a lower side and hence request to increase the same.	Clarification: Bank will use these routers at Branches. So, the router should have minimum of 1 GM RAM. Bidder can propose router with higher RAM size.
21	Technical Term & Specification	10	6	The Router should have minimum 256 MB internal Flash	Request to rephrase as the sufficient flash is needed to provide space for not only the OS software but also can be used to keep kmultiple copies of configs and backup softwares during device upgrades and hence request to increase the same.	Clarification: Bank will use these routers at Branches. So, the router should have minimum of 256MB internal Flash. Bidder can propose router with higher internal flash memory.
22	Technical Term & Specification	11	47	Router should have operating environment temperature between 4 degree Centigrade and 45 degree centigrade at Branches. As per data sheet of Router Max Environment Temperature should be 45 degree centigrade or more.	Request to rephrase to allow participation from more OEMs	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 14
23	Technical Term & Specification			New Clause	The router OEM should be a leader in Gartner's Magic quadrant for Wired and Wireless Infrastructure	No Change to the RFP clause. Clarified in Pre-bid meeting
24	4.1 Eligibility Criteria	13	7	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Request Odisha Gramya Bank to kindly revise the clause as below : "Bidder should have supplied at least 100 units of router(s) of same OEM/Similar OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India."	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 9
25	3.2 Technical Specification:	10	C. Performance requirements, Point 9	The Device should have a minimum routing performance of 250 Kbps for 64byte packet size	The Device should have a minimum routing performance of 250 Kpps for 64byte packet size	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 2

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Clarification Sought	Bank's Remark
27	4.1 Eligibility Criteria	13	7	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Bidder / OEM should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 9
28		9	Section 3 – Scope of Work ;3.1 Requirement Summary:Sr No2	The unit rate of selected bidder will be treated as rate contract for a period of 1 year from date of release of 1st Purchase Order.	Kindly clarify the price validity for 430 Units Router price for 01 year or 3 year and also what will be the average procurement of Router by Odisha Gramya Bank with reference to the tender	Clarification: Each router should have 3 years of warrantee period. The unit price will be considered as rate contract for procurement of 430 router with in 1 year.
30	Tender Document	6	2	Earnest Money Deposit (EMD) in form of Bank Guarantee (BG) amounting to 2,00,000/- (Rupee Two Lakhs only). The scanned copy of Bank Guarantee to be uploaded in e-Procurement portal and the hard copy of the BG must reach at Head Office of OGB before last date of submission of bid.	We request you to kindly allow bidder to submit 'Bid security declaration' instead of submitting EMD of Rs.2,00,000/- as per new Govt. Guidelins.	No Change to the RFP clause. Clarified in Pre-bid meeting
31	Tender Document	13	7	Bidder should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India.	Request you to kindly amend the clause as:- "Bidder/OEM should have supplied at least 100 units of router(s) of same OEM in any Scheduled Bank(s) in India or any Government Organization(s) in India or any Public Sector Insurance Company(s) in India or any Public Sector Unit(s) in India."	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 9
32	Tender Document	13	8	The Bidder should have following four accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001	We are assuming that that 'four accreditations/ certifications' is typo error. Please confirm.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 7
34	Tender Document	13	9	The OEM should have following four accreditations/ certifications which should be valid as on submission date of this RFP A) ISO 9000 / 9001 B) ISO 20000 C) ISO 27001	We are assuming that that 'four accreditations/ certifications' is typo error. Please confirm.	Amendment: Refer to Amendment_1 Date: 01-06-2021, Point# 8

Sr. No.	Document Reference	Page No	Clause No	Description in RFP	Clarification Sought	Bank's Remark
35	Tender Document	21	8.4	The Successful bidder shall, within 30 days of receipt of Purchase Order(s), submit a Performance Bank Guarantee (PBG) equal to 10% of value of respective Purchase Order(s) (exclusive of taxes), valid for 3 years from date of delivery, with a claim period of 3 (Three) months from the date of expiry of the validity period of the Bank Guarantee (BG), as per statutory provisions in force. Payment will be initiated only after submission of valid and required Performance Bank Guarantee (PBG).	As per new Ministry guideline, PBG value reduces to 3% of the value of the contract. So, we are requesting you to kindly reduce the value as per above.	No Change to the RFP clause. Clarified in Pre-bid meeting
36	Tender Document	35	Annexure-D Pt. No. 5	Valid Goods and Service Tax registration no. (Preferably for Odisha State Code:21)	Please clarify which document is required.	Clarification: GST Registration document should be submitted.